

## 2023 CSO Boardroom Packages

Based on suggestions from our members, we are excited to continue our Boardroom packaged options for 2023. In the past, we have had firms ask us to package attendance at our various training courses or other consulting services with their annual membership fees. This year we have enhanced our membership structure and added a variety of levels. All levels include the benefits described in our CSO Boardroom Overview. The **base** membership dues for the CSO Boardroom remain the same for 2023.

### 2023 CSO Boardroom Membership Tiers and Packages

	Tier 1	Tier 2	Tier 3
<b>Membership Dues</b>	\$3,950.00*	\$5,750 (valued at \$7,000)	\$7,750 (valued at \$9,200)
<b>Annual Legal Sales and Service Organization Membership; 10% discount to Annual Marketing Partner Forum; 10% discount to LSSO RainDance Global Annual Sales Conference*</b>	<b>Benefits:</b> Includes membership in the CSO Boardroom for 1 C-level Sales/BD leader.	<b>Tier 1 benefits plus:</b> <b>One</b> person to attend the public <b>virtual master sales coach</b> certification course (See legalsales.org for 2023 dates)	<b>Tier 1 benefits plus:</b> <b>Two</b> people to attend the public or <b>virtual master sales coach</b> certification course (See legalsales.org for 2023 dates)
<b>LSSO RainDance Conference June 7-8, 2023</b>	15% discount	Attendance for <b>one</b>	Attendance for <b>two</b>
<b>Q&amp;A Session</b>	X	X	Quarterly Q&A session with you and/or your BD team and a LawVision consultant

\*If a C-Level or senior-most Marketing and BD Professional joins CSO Boardroom, additional firm members on the CMBDO team at the director level, may join and attend at an additional \$500 charge per person.

\*To obtain the discount code for Thomson Reuters Legal Executive Institute's Marketing Partner Forum, please email us at [scoulter@lawvision.com](mailto:scoulter@lawvision.com)

\*To obtain the discount code for LSSO RainDance Global Sales Summit, please email [michele@legalsales.org](mailto:michele@legalsales.org)