



Susan Raridon Lambreth
Founding Principal

slambreth@lawvision.com M 615.545.5530

LinkedIn

- >> Founder | LPM Institute
- >> Change Management Expert
- >> Author
- >> Keynote Speaker

"I teach and inspire legal professionals to be more effective leaders of practice groups, teams or legal matters – in ways that improve client satisfaction, team engagement, and overall performance."

Susan Raridon Lambreth, a Co-Founding Principal at LawVision, is nationally recognized as one of the top legal project management, practice group management and law firm leadership consultants in the global arena.

With more than 25 years of proven success as a consultant to the legal profession, Susan is no newcomer to legal project management and practice group management. As a leading provider of LPM and practice leader training, she has written nine books in these areas. When AmLaw 200 firms want to improve their practice group structures or train practice group leaders, roughly half of these top firms have enlisted Susan to help. She has also trained over 8,000 legal professionals in legal project management and she was also chosen in 2019 to receive the first-ever TVPI "LPM Educator of the Year" award.

Susan understands the leadership and strategic issues that law firms and law departments will face in the coming years. She consults with managing partners, practice group leaders, executive committees and business professionals about practice management, LPM and leadership. She has worked with many of the largest U.S. firms, including some 30 percent of the AmLaw100, to implement effective practice group management and train their practice group leaders.

As a consultant to the legal profession working with hundreds of firms across three decades, Susan is unique in her ability to understand law firm needs, assisted by her background both as a former practicing lawyer and as an MBA. Her ability to provide practical and strategic advice is what sets Susan apart. Further, she is motivated by personal values and the servant-leader mindset that has inspired her throughout the years. These values inform her career and undergird her interaction with clients.

As part of her contribution to LawVision, Susan chairs several successful conferences and roundtables bringing together top lawyers and law firm professionals from around the globe. Beyond LawVision, Susan is the Chair and Founder of the LPM Institute, a leading resource for educating law firms and law departments on implementing project management in their organizations. She continually shares her expertise, having delivered hundreds of speeches on LPM, practice management, strategy, and the trends that affect law firms and legal departments.

Before co-founding LawVision, Susan was a partner with Hildebrandt Baker Robbins (formerly Hildebrandt International) for 20 years and before that she was a principal with Altman Weil.

Susan has helped scores of firms run more like a business thereby enhancing their performance. That's not the only running she enjoys, however. Susan is an accomplished marathoner and competitive track runner for many decades. She resides in Brentwood, Tennessee, with her family and two beloved dogs.

Key Service Areas

- Leadership Training & Development
- Leadership Training
- Legal Project Management & Process Improvement
- Legal Project Management Training & Coaching
- Legal Project Management Implementation
- Practice Group Management
- Organizational Structure and Implementation
- Practice Group Leader Training
- Practice Management Assessments
- Practice Strategy
- Chief Operating Officer Boardroom
- Innovation & Value Leaders Roundtable
- Legal Pricing Roundtable
- Legal Project Management Roundtable
- Practice Group Professionals Roundtable

Education

• J.D., University of Pennsylvania

- M.B.A., Villanova University
- B.S., University of North Carolina Chapel Hill

Professional Highlights

- Has worked with ~50% of the AmLaw 200 firms on implementing practice group or legal project management
- Helped many of the largest firms in the U.S. implement effective practice group management (including over 30% of the AmLaw 100) and train their Practice Group Leaders
- Trained +5,000 lawyers who hold firm or practice management roles in leadership and management skills
- Trained +4,000 lawyers and other legal professionals in legal project management

Thought Leadership

Books

- The Practice Group Leader's Handbook for Success Volume 2 (2023)
- A Growing LPM Community: How Legal Project Management is Evolving and Its Role in Enhanced Client Service Delivery eBook, published by LawVision (September 2022)
- Running Legal Like a Business: The Fundamentals of Legal Operations for Law Departments, with co-author Connie Brenton, Practising Law Institute (December 2021)
- <u>The Power of Legal Project Management, Second Edition</u>, with co-author David A. Rueff, American Bar Association (December 2021)
- <u>Legal Project Management Increasing Adoption with Technology Solutions</u>, with co-author David A. Rueff (November 2016)
- "Optimizing Practice Management: Driving Profitability and Market Position," with co-author Wendy Bernero, ARK Group (May 2015)
- <u>"Implementing Legal Project Management: The Legal Professional's Guide to Success,"</u> with coauthor David A. Rueff, LPM Institute (February 2015)
- <u>The Power of Legal Project Management: A Practical Handbook</u>, with co-author David A. Rueff, American Bar Association (January 2014)
- <u>The Practice Group Leader's Handbook for Success</u> published by The Hilderbrandt Institute (2005/reprinted 2011)
- Achieving Peak Performance Through Practice Management: A Practical Handbook (2003)

Guest Author

• Effective Practice Group Leadership (2nd edition), contributing author – Chapter 2, Globe Law and Business Ltd (June 2022)

• <u>Guidance for Law Firm Leaders: The Legal Profession in a COVID-19 World</u>, contributing author, LawVision (June 2020)

Articles

Susan has written literally hundreds of articles over the past 30 years. Many of them have been updated and included as part of LawVision's e-newsletter > INSIGHTS for Law Firm Leaders.

Recommendations

With decades of first-hand experience ... Susan brings to the table a practical business-like approach to an ever-changing industry. – Cole Silver, Esq.

[Susan] is one of the most client-focused, user-friendly advisors I have ever worked with across any topic. – Kimberly Gardner, Executive Director, Shearman & Sterling LLP (now, COO, Holland & Knight)

Susan's pragmatic approach resonates with law firm partners and associates...I am convinced that Susan is the best in her field. – Hushmand Jonathan Cott, Chief Strategic Pricing Officer, Covington & Burling LLP

Professional Associations & Boards

- National Advisory Panel, Baylor Law Executive LLM in Litigation Management (2020 present)
- Inaugural Board of Advisors, Penn Carey Law Center on the Future of the Profession (2019 to present)
- Founder and Chair, LPM Institute
- Member, CLOC (Corporate Legal Operations Consortium) LPM Committee
- Chair of the annual program, Project Management for Lawyers, Practising Law Institute (2010 present)
- Past Member, House of Delegates, ABA

Awards & Recognition

- 2019 TVPI Educator of the Year Award
- Fellow, College of Law Practice Management since 2000