

## Creating Competitive Advantage

By [LawVision](#) on March 19, 2014

### **COMPLIMENTARY 2024 RATE PLAN REVIEW**

Most firms have already established a strategic rate plan for 2024. Yet, success is determined not merely by design but by diligent execution. At this stage of the rate calendar, the emphasis transitions to implementation, involving a significant human element and the skill of persuasion and education. This journey transcends mere number crunching and proposal drafting. It demands organizational nimbleness, motivational leadership, unambiguous communication, visible performance, and an unwavering emphasis on delivering value to clients. **For a free check up on your rate strategy and 2024 implementation plans, [book a conversation](#) with Strategic Pricing, Profitability and Data Science Principal [Mark Medice](#).**

### **\*BOARDROOMS & ROUNDTABLES\***

LawVision offers custom-designed forums for senior-level law and professional services firm executives to engage in innovative, strategic, and confidential discussions. These unique opportunities allow vetted participants to meet, network, and share ideas + best practices while continuing their professional development. [Learn more and APPLY TODAY.](#)